



LAS VEGAS

LAS VEGAS MARKET REPORT VOLUME 35

2025 Outlook

The coming years could see accelerated change in the US economy with significant impact on commercial real estate. In the past decade, e-commerce and cloud computing accelerated distribution and datacenter growth, and slowed retail expansion. Policy around the covid pandemic shifted patterns around office use, retail shopping, and dining. Strong population growth, access to more capital, and business growth resulted in more facility needs. The following are some of the trends that we are observing in 2025.

Population Growth and Economic Production

The US has the largest economy in the world with \$29.1 Trillion in gross domestic product (GDP) in 2024. China, with 18.2 trillion, then Germany, Japan, and India (each less than 5 trillion) round out the top five. The United States is in the envious position of being the largest economy in the world, and experiencing a positive population growth rate. The population growth and economic production in the Nevada, Utah and Texas markets we cover are some of strongest in the country.

Technology and Innovation

Artificial Intelligence is moving at an increasingly rapid pace, changing the way information is communicated. More sophisticated machines, combined with AI, will further reshape the way individuals work and move, and the way real estate is used. Robotic warehouses, restaurants, and autonomous transportation services are being increasingly tested, improved, and implemented by companies like Amazon, McDonalds, Chick Fil-A, Tesla, and Waymo, to name a few. Robotics in harvesting crops, manufacturing products, construction, and healthcare could potentially make goods and services available to more people at a lower cost.

Policy Changes

Individuals that favor President Trump's policy anticipate a positive impact on the US economy, while those who disfavor his approach are concerned with disruption to the current system. The new administration has previously delivered favorable tax treatment to real estate investors and business owners, which could be extended. Tariffs could result in reshoring, and more American jobs, it could also result in more inflation and higher interest rates. Immigration policy may deter foreign criminal activity in the US, or it could alter immigration and population growth. Large policy changes at the Federal, State, or Local level will continue to impact business owners and investors.

Commercial Real Estate Financing

Interest rates and availability of bank financing will continue to influence commercial real estate, both for new acquisitions and for maturing loans. The Federal Reserve moved its benchmark rate from 5.25-5.50% at the start 2024, to 4.25-4.50% toward the end of the year. The Federal Reserve has paused further rate adjustments in January of the new year.

As we reflect on 2024, we are grateful to our clients, and to the public who allow us to be a part of your successes in commercial real estate. As we look to the future, we see many opportunities for business owners and investors looking to expand in commercial real estate.

statistica.com | census.gov

Jon Walter President Principal Broker, Utah

Principal Broker, Nevada

Todd Manning

Neil Walter Chief Executive Officer Tom DeWine Principal Broker, Texas



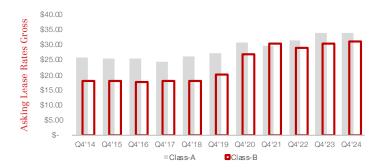


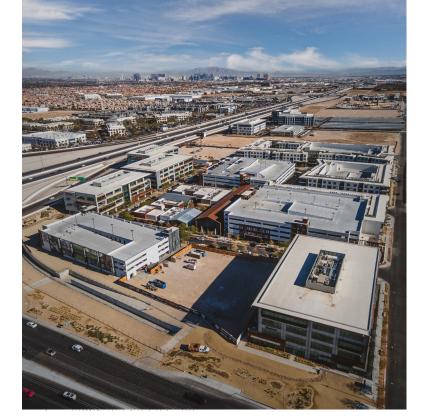
The Las Vegas office market held stable through 2024. The average lease rate for all office categories rose slightly to \$31.07, up 0.4% between year-end 2023 and year-end 2024. The average vacancy rate nudged downward from 10.1% to 10.0% over the same period.

The positive absorption of 293,000 square feet was fueled mostly by demand in the northwest and southwest market areas. Class A and Class B absorption remained positive, while more vacancies occurred in Class C space. Sales volume totaled \$463 million in 2024, down 9.2% over the prior year. Transaction velocity was down 7.1% over the same period. Office construction remains low with some 251,000 square feet completed in 2024 and another 836,000 square feet under construction at year end.



^ 6-7.5% CAP RATE



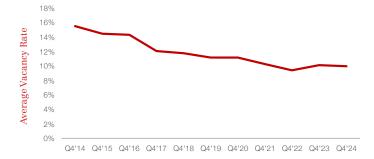


8474 Rozita Lee Ave

✓ Completed 2024 Office Park\ 78,000

Market	Total Inventory	% Vacant	YTD Net Absorption	SF Under Construction	Built YTD	Asking Gross Rent
Class A	11,896,991	13.0%	232,718	751,601	221,153	\$33.84
Class B	47,244,194	10.1%	190,375	84,795	30,356	\$30.88
Class C	9,504,270	6.4%	(130,070)	-	-	\$21.64
Central East Las Vegas	9,366,441	18.2%	(207,005)	-	-	\$30.61
Central North Las Vegas	2,631,176	3.0%	(21,576)	-	-	\$21.13
Downtown Las Vegas	5,536,961	11.1%	(129,577)	425,987	-	\$27.65
North Las Vegas	2,584,906	3.2%	48,736	-	25,606	\$36.10
Northwest Las Vegas	10,908,130	12.0%	226,177	22,000	-	\$33.56
South East Las Vegas / Henderson	2,092,619	10.3%	132,237	11,573	-	\$26.67
South Las Vegas	13,619,960	9.2%	23,749	291,260	4,750	\$30.84
Southwest Las Vegas	13,066,726	7.9%	276,636	85,576	221,153	\$38.71
West Las Vegas	8,455,584	6.7%	(44,221)	-	-	\$33.25
Outlying Clark County	559,336	11.4%	(12,133)	-	-	\$12.37
Totals	68,821,839	10.0%	293,023	836,396	251,509	\$31.07

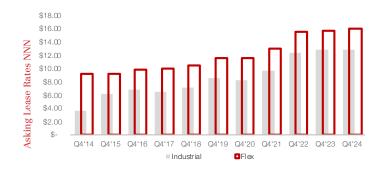




Industrial

The industrial market delivered 14.2 million square feet in the Las Vegas Valley in 2024, far exceeding any period in the recent decade. Increased construction and lighter absorption of 2.8 million square feet resulted in more availability in major industrial areas. Approximately 8.3 million square feet was under construction at year end. For closed transactions, sales volume totaled \$1 billion in 2024, on par with 2023. Transaction velocity increased 5.9% over the same period.

The average combined vacancy rate for industrial and flex space rose to 9.2% at year-end 2024, up nearly 600 basis points from yearend 2023. The average combined lease rate for industrial and flex properties rose 0.5% to \$13.39 NNN over the same period.



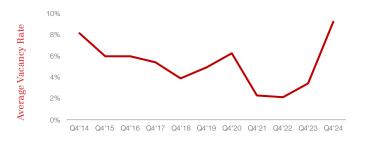
Market	Total Inventory	% Vacant	YTD Net Absorption	SF Under Construction	Built YTD	Asking NNN Rent
	Total involutory	70 Tubuni	7.000. p.1011		24 1.12	Hent
Industrial	167,991,496	9.9%	3,089,376	8,174,245	14,210,313	\$12.88
Flex	22,052,545	3.9%	(258,969)	212,000	-	\$15.99
Airport / East Las Vegas	17,091,585	5.9%	(396,360)	91,849	53,330	\$15.13
Central Las Vegas	13,527,170	2.8%	(73,716)	-	-	\$14.14
North Las Vegas	58,718,306	9.5%	837,442	2,879,936	4,621,104	\$9.98
North West Las Vegas	927,136	2.3%	34,671	-	-	\$15.92
South East Las Vegas / Henderson	25,797,958	9.2%	1,121,248	1,382,957	2,532,130	\$14.41
Las Vegas Speedway	17,560,076	16.0%	388,262	400,123	2,400,150	\$10.47
SW Las Vegas	38,647,342	4.2%	275,208	2,695,479	969,655	\$16.12
West Las Vegas	10,572,274	3.8%	(28,821)	-	-	\$14.64
Outlying Clark County	7,202,194	44.1%	672,473	935,901	3,633,944	\$9.26
Totals	190,044,041	9.2%	2,830,407	8,386,245	14,210,313	\$13.39

6580 Lindell Rd | Listed by NAI Excel

L 211,000

✓ Complete





9.2% VACANCY



Retail

The ten-year trend of declining availability and increased lease rates continued in 2024. The average asking lease rate increased to \$25.08 per square foot annually NNN, an increase of 11.6% from year-end 2023. The average vacancy rate declined just slightly to 4.8% by year-end 2024, down from 5.0% at year-end 2023. Sales volume totaled \$664 million in 2024, down 25% from 2023. Transaction velocity was down 14.1% over the prior year.

Population growth and entertainment continue to drive demand for the Las Vegas retail market. Over 828,000 square feet of space was absorbed in 2024 and 911,000 square feet of new construction was added to the market.

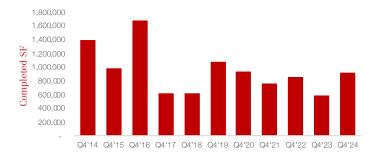


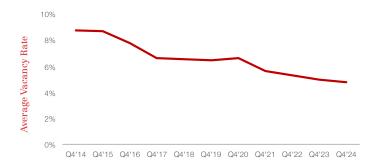


2235 Village Walk Dr

Retail 14,000
 ✓ Completed 2024

Market		Total Inventory	% Vacant	Absorption	SF Under Construction	Built YTD	Asking NNN Rent
General Retail		44,105,254	4.5%	250,426	398,798	824,743	\$25.22
Mall		9,995,988	5.5%	86,911	-	-	\$41.94
Power Center		12,472,191	3.4%	(17,038)	-	-	\$21.84
Shopping Center		54,452,484	5.6%	620,037	63,495	87,042	\$23.94
Specialty Center		3,091,400	11.5%	(111,891)	-	-	\$18.51
Central East Las Vegas		16,555,718	9.9%	306,942	2,800	500,000	\$20.03
Central West Las Vegas		18,186,948	4.8%	(94,788)	-	28,161	\$21.80
East Las Vegas		6,035,303	3.2%	10,546	2,700	-	\$20.82
North Las Vegas		9,770,004	4.8%	74,098	142,331	98,491	\$21.34
Northeast Las Vegas		7,148,965	3.1%	16,442	20,500	7,919	\$20.49
Northwest Las Vegas		7,630,598	1.6%	56,576	18,079	47,998	\$28.93
Resort Corridor		9,343,950	6.9%	(362,081)	2,630	-	\$30.87
Southeast Las Vegas		22,887,620	3.2%	459,355	20,665	68,772	\$26.79
Southwest Las Vegas		12,517,960	3.0%	157,354	241,451	160,444	\$34.54
West Las Vegas		11,366,234	4.0%	168,192	11,137	=	\$33.58
Outlying Clark County		2,674,017	10.3%	35,809	-	-	\$15.36
	Totals	124,117,317	4.8%	828,445	462,293	911,785	\$25.08





Multifamily LAS VEGAS

The multifamily segment in the Las Vegas Valley added approximately 5,800 dwellings in 2024, the second highest year in the recent decade. Even so, demand for apartment housing outpaced construction in the twelve-month period with nearly 6,000 units absorbed. Sales volume totaled \$1.3 billion in 2024, a three-fold increase over 2023. Transaction velocity was up 57% over the prior year.

The average rental rate continued to rise from prior years, ending 2024 at \$1.61 per square foot, up 3.9% from year-end 2023. The average vacancy rate remained mostly consistent, at 9.4% at end of year 2024 from 9.5% a year prior. Population growth, interest rates, and higher home prices are a factors in the continued demand for apartment housing.

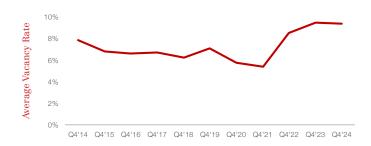


Market	Units	% Vacant	YTD Net Absorption	Units UC	Built YTD	Asking Rent/SF	Asking Studio	Asking 1 Bed	Asking 2 Bed	Asking 3 Bed
Class A	39,332	11.0%	1,899	2,124	1,545	\$1.82	\$1,565	\$1,615	\$1,878	\$2,232
Class B	139,517	9.4%	4,036	3,490	4,266	\$1.58	\$1,081	\$1,263	\$1,527	\$1,813
Class C	74,310	8.4%	48	-	-	\$1.45	\$878	\$1,013	\$1,219	\$1,452
Central Las Vegas	63,343	9.2%	631	896	596	\$1.49	\$962	\$1,026	\$1,284	\$1,492
Downtown Las Vegas	5,620	6.2%	53	547	-	\$2.12	\$957	\$1,219	\$1,570	\$2,075
North Las Vegas	36,754	10.0%	958	477	600	\$1.45	\$984	\$1,184	\$1,388	\$1,592
Northwest Las Vegas	28,504	10.7%	1,186	-	1,320	\$1.60	\$1,137	\$1,314	\$1,549	\$1,948
South East Las Vegas / Henderson	18,137	8.8%	398	930	770	\$1.61	\$1,328	\$1,322	\$1,529	\$1,809
South Las Vegas	34,925	8.3%	717	1,223	470	\$1.72	\$1,419	\$1,469	\$1,717	\$2,012
Southwest Las Vegas	40,444	10.7%	1,511	1,315	2,055	\$1.70	\$1,522	\$1,479	\$1,731	\$2,098
West Las Vegas	21,383	7.9%	496	226	-	\$1.65	\$698	\$1,315	\$1,538	\$1,796
Outlying Clark County	4,481	8.2%	32	-	-	\$1.32	\$962	\$959	\$1,115	\$1,217
Totals	253,591	9.4%	5,982	5,614	5,811	\$1.61	\$1,042	\$1,285	\$1,529	\$1,781

9235 W Russell Rd

₩ Multifamily 294 Units ✓ Completed 2024







^ \$1.61

5-7% CAP RATE



SELECT 2024 TRANSACTIONS

600+

ACTIVE LISTINGS

700+ CLOSINGS 2024

\$550M
LISTING VOLUME

SEARCH ALL
NAI EXCEL LISTINGS AT

NAIEXCEL.COM



SOLD | INDUSTRIAL

\$40,000,000

± 57.9 ACRES

AGENTS: Eric Larkin, Leslie Houston, Mike Kenny, Zach McClenahan



SOLD | OFFICE

\$16,950,000

± 93,550 SF

AGENTS: Erik Sexton & Camila Rosales



SOLD | MULTIFAMILY

\$4,450,000

± 19,000 SF

AGENT: Wes Davis



SOLD | HOTEL

\$3,800,000

± 10,000 SF

AGENT: Curren Christensen



LEASED | INDUSTRIAL

± 130,421 SF

AGENTS: Eric Larkin, Leslie Houston, Mike Kenny & Zach McClenahan



SOLD | MULTIFAMILY

\$22,630,000

AGENT: Neil Walter, Roy Barker



SOLD | INDUSTRIAL

\$16,527,540

± 89,284 SF

AGENT: Bryan Houser

4151 SIRIUS AVE

LEASED | MULTIFAMILY

± 45,815 SF

AGENT: Anders Graciano

3001 W SAHARA

SOLD | RETAIL

\$1.800.00

± 2,870 SF

AGENT: Cristina Martinez

109 N SAN SABA

SOLD | RETAIL

\$4,140,000

± 15,570 SF

AGENT: Scott Cummings



*Logos represent the property name, buyer, seller, tenant or most recent occupant of the property transacted. Logos are intellectual property of their respective owners.

OFFICE BUILDING 912 W 1600 S

SOLD | OFFICE

\$9,500,000

± 33,000 SF

AGENTS: Wes Davis & Neil Walter



LEASED | INDUSTRIAL

\$1,690,647

± 24,680 SF

AGENT: Bryan Houser



SOLD | RETAIL

\$3,200,000

± 1.0194 ACRES

AGENT: Bryan Ottmers

6190 FORT APACHE

SOLD | OFFICE

\$4,850,000

± 11,320 SF AGENT: Tina Taylor

115 E 2580 S

SOLD | INDUSTRIAL

\$1,900,000

± 5,600 SF

AGENT: Meeja McAllister

SNOW CANYON PKWY & DIXIE DOWNS RD

SOLD | LAND \$2,700,000

± 3.13 ACRES

AGENTS: Roy Barker, Neil Walter & Aaron Edgley 1200 N MAIN ST

SOLD | LAND

\$2,237,000

±40 ACRES COMMERCIAL

AGENT: Zach Hatch

477 INDUSTRIAL RD

SOLD | INDUSTRIAL

\$2,550,000

± 17,640 SF

AGENTS: Brandon Price, Dan Bertelson & Curren Christensen

2629 W HORIZON RIDGE

SOLD | OFFICE

\$1,315,000

± 4,500 SF

AGENT: Asim Mehmood



SOLD | INDUSTRIAL

\$11.000.000

± 42,645 SF

AGENTS: Eric Larkin, Leslie Houston, Mike Kenny, Zach McClenahan



LEASED | INDUSTRIAL

\$3,981,320

± 5.11 ACRES / 5,000 SF

AGENT: Bryan Houser



LEASED | INDUSTRIAL

± 105,719 SF

AGENTS: Eric Larkin, Leslie Houston, Mike Kenny & Zach McClenahan



SOLD | RETAIL

± 2.21 ACRES

AGENTS: Jorge Rodriguez Juan C. Flores, & Ernest Brown 540 S NV HWY 160

LEASED | RETAIL

± 20.052

AGENT: Maria Herman



LEASED | INDUSTRIAL

± 25,764 SF

AGENT: Erik Sexton



LEASED | RETAIL

\$2,999,688

± 27,854 SF

AGENT: Tom DeWine

4700 CAREY AVE

SOLD | INDUSTRIAL

\$7,500,000

6.26 ACRES | ± 6,650 SF

AGENTS: Eric Larkin, Leslie Houston, Mike Kenny & Zach McClenahan QUAIL CREEK INDUSTRIAL PARK

SOLD | INDUSTRIAL

\$2,300,000

± 10,500 SF

AGENTS: Curren Christensen & Jason Griffith

SAND SHARK & CHESSIE CT

SOLD | MULTIFAMILY

\$2,200,000

± 17,896 SF

AGENT: Anders Graciano



SOLD | INDUSTRIAL

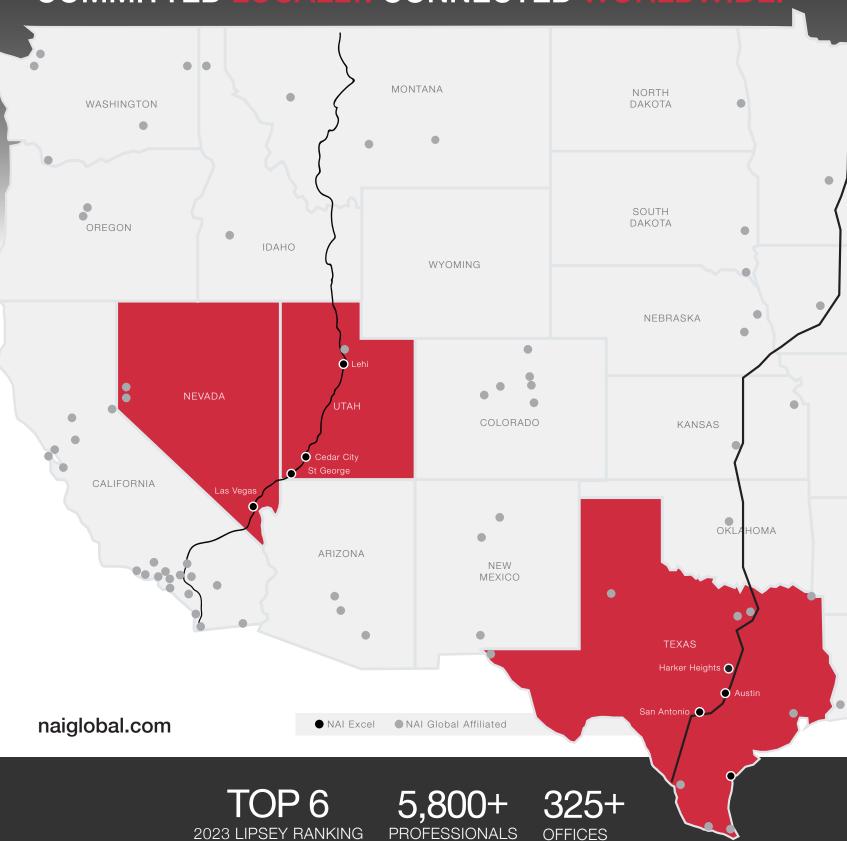
\$6,120,000

± 28,530 SF

AGENTS: Eric Larkin, Leslie Houston, Mike Kenny & Zach McClenahan

N Global

COMMITTED LOCALLY. CONNECTED WORLDWIDE.

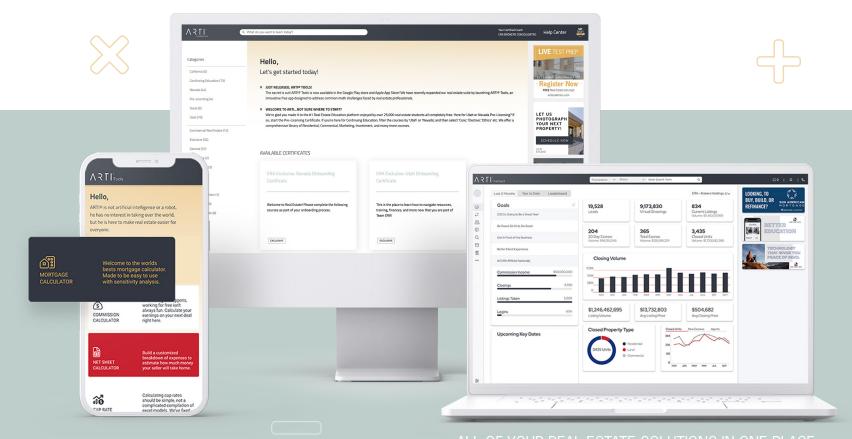


2023 LIPSEY RANKING

1 NTRODUCING ARTI® SUITE









TOOLS

Made for real estate professionals, but available to anyone. Easily calculate complex math functions and share results in an adfree experience.



ACADEMICS

A new model in education. The way people buy and sell real estate is changing and it's our mission to help agents stay on the leading edge.



TRANSACT

Our technology makes selling and buying a property a seamless experience with full transparency between agents, clients, lenders, and others.

To learn more about ARTI go to: brokerstechnology.com



\$1BIL
IN ASSETS
MANAGED*



3,500 TENANTS*

naiexcel.com

^{*} NAI Excel & its affiliates.

EARN. INVEST

The people we surround ourselves with are our greatest assets. While other forms of marketing are critical, relationships are what produce results.

NAI Excel was named Office of The Year at the 2023 NAI Global Convention.





Las Vegas

























































Senior Asset Manager CPM S.0168159 | PM.0164236







Southern Utah

































































Northern Utah





















Texas















































NIExcel

Offerings for Sale or Lease in Nevada, Utah, & Texas

We provide fast, accurate access to information regarding market conditions and real estate available for sale or lease. Our agents have both the experience and the education to help you with your next investment. We represent buyers and sellers from the beginning to the end of each transaction.

Brokerage Services:

- Office
- Retail
- Industrial
- Investment
- Multifamily
- Hospitality
- Land Development
- Landlord & Tenant Representation
- Mergers & Acquisitions
- Farm & Ranch
- Asset Management

Search our inventory at:

naiexcel.com



LAS VEGAS

6064 South Durango Dr Las Vegas, NV 89113 702.383.3383

SOUTHERN UTAH

243 E St. George Blvd, Ste 200 St. George, UT 84770 435.628.1609

427 S Main St, Ste 204 Cedar City, UT 84720 435.627.5757

NORTHERN UTAH

2901 Ashton Blvd, Ste 102 Lehi, UT 84043 801.341.0900

SAN ANTONIO & AUSTIN

11503 NW Military Hwy, Ste 330 San Antonio, TX 78231 210.366.1400

BELL COUNTY

777 Indian Trail Ste 2 Harker Heights, TX 76548 210.366.1400

www.naiexcel.com

DATA SOURCES INCLUDE NAI EXCEL RESEARCH DIVISION, COSTAR, CONSTRUCTION MONITOR, AND VARIOUS PUBLIC NEWS OUTLETS.

NO WARRANTY OR REPRESENTATION, EXPRESS OR IMPLIED, IS MADE TO THE ACCURACY OF THE INFORMATION CONTAINED HEREIN. THE INFORMATION IS PROVIDED SUBJECT TO ERRORS, OMISSIONS, AND CHANGES WITHOUT PRIOR NOTICE. DATA COMPILED FOR THIS REPORT AND THE INFORMATION CONTAINED HEREIN, WHILE NOT GUARANTEED, IS TAKEN FROM SOURCES DEEMED RELIABLE.